
AFP Suncoast December Newsletter

1 message

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News from AFP Suncoast Chapter

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December Monthly E-Newsletter



IN THIS ISSUE

[Message from the President](#)

[Welcome New Members](#)

[National Philanthropy Day](#)

[Thank You Bryn Warner](#)

[Thank you to our Sponsor](#)

Message from the President

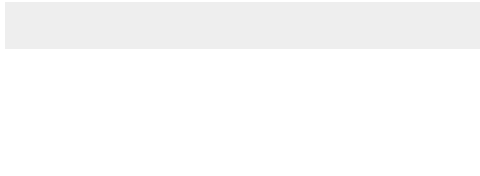
Appreciation for Development Department

It's the holiday season and most of us celebrate something. TV commercials show us sipping cocoa while sitting next to a fire (not an accurate portrayal of December in Florida, is it?). But in the midst of this festive time, I'm reminded that the holidays are painful for some of



Congratulations 2018 Board of Directors

Job Bank



2017 Board of Directors

Sara Leonard, CFRE ~ *President*

JL Wagner, CFRE ~ *President Elect*

Judy Anderson ~ *Immediate Past President*

Angela Pottinger ~ *Secretary*

Rich Strehl ~ *Treasurer*

Julie Bostick, CFRE
Laura Rowe Grams
Tammy Leventis
Joanne Linkner
Jennifer Moore, CFRE
Julie Perrelli
Kathy Rabon, CFRE
Brenda Rouse, CFRE
Debbie Sokolov, CFRE
Merrill Stewart, CFRE
Michelle Turman, CFRE
Bryn Warner, CFRE

AFP Suncoast Chapter Administrator

Chandra Tracy
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Join AFP Today!

The Association of Fundraising Professionals (AFP) represents more than 30,000 members around the world working to advance philanthropy.
Join today - benefit today!

Click [HERE](#) for more info.

Job Bank

our friends and neighbors. [READ MORE...](#)

Welcome New Members

- Jan Berry - Florida Hospital West Florida REgion
- Julien Borbon - Children's Cancer Center
- Kristen Hutchinson Spytek - National CMV Foundation
- Leslie Leaver - Strategic Business Solutions
- Vann Ellen Mitchell - CCS Fundraising
- Laurie Pinover - PARC
- Alison Riley - Habitat for Humanity of Pinellas County
- Rebecca Saionz
- Marva Stanford - Florida Hospital West Florida Region
- Robert Walsh - Florida Hospital West Florida Region

January 16, 2018 Membership Meeting

Spend the Day with Karen Osborne on January 16th

Morning Session ~ 9:00 a.m. to 11:00 a.m.

How to Never, Ever Hear "No" Again - Really

Join us for a highly interactive workshop that will help you artfully solicit leadership and major gifts, inspire joyful, generous investments in organizational priorities, and result in lifelong commitments and engagement. Through strategic conversations you'll uncover crucial information for your sophisticated strategic donor plan. Together, we'll brainstorm engagement and stewardship enhancements and end with an artful solicitation. You'll walk away with fresh ideas, burnished skills, and increased enthusiasm.



Networking ~ 11:00 - 11:30 a.m.

Luncheon Session ~ 11:30 a.m. - 1:00 p.m.

Stewardship 2.0 The Second Most Powerful "Move"

Here's a tool for everyone and a plan that really works. Asking for the right gift at the right time is the most powerful donor initiative you can implement. Demonstrating the IMPACT of that gift in creative ways that are meaningful to the donor is a very close second. In this session, we'll discuss how to deliver stewardship that inspires increased giving, donor loyalty, major and planned gifts, and viral marketing. We'll also

Whether you are seeking a job or have one to offer, the AFP Suncoast Job Bank is a perfect place to find opportunities. Currently we have postings for the following:

- [Director, Volunteer Engagement](#)
November 27, 2017
The University of Tampa, Tampa, FL
- [Vice President of Development](#)
November 30, 2017
Evergreen Life Services, Tampa FL
- [Director of Advancement](#)
November 30, 2017
Crisis Center of Tampa Bay, Tampa, FL
- [Assistant Director of Development](#)
December 14, 2017
Museum of Fine Arts, St Petersburg FL
- [Manager of Individual Giving & Stewardship](#)
December 14, 2017
Museum of Fine Arts, St Petersburg FL
- [Director of Development & Marketing](#)
December 14, 2017
Clearwater Free Clinic - Clearwater, FL
- [Executive Director](#)
December 14, 2017
Wimauma Corporation to Develop Communities (CDC)
- [Director of Development](#)
December 14, 2017
The University of Tampa, Tampa FL
- [Major Gift and Planned Giving Officer](#)
December 15, 2017
SPCA Tampa Bay, Largo FL

Chapter members may post job listings at no cost; non-members may post listings for

explore corporate and foundation stewardship that yields larger gifts and commitment. You'll come away with concrete action steps, tools you can use and the inspiration to use them.

THANK YOU TO OUR SPONSOR!



previously



FOR MORE INFORMATION!

National Philanthropy Day

Congratulations to our National Philanthropy Day awardees. Please visit the AFP Suncoast Chapter Facebook page to view the photos from the luncheon. Tag yourself!

<https://www.facebook.com/AFPSuncoast/>

- Philanthropist of the Year: Lynn Pippenger
- Philanthropic Corporation of the Year: Skanska USA Building, Inc.
- Gayle Sierens Volunteer of the Year in Philanthropy: Barbara Curts
- Spirit of Philanthropy: David Finkel
- Philanthropic Small Business of the Year: Siracusa Staffing & Leasing
- Philanthropic Service Organization of the Year: Associate Board of Ambassadors - American Cancer Society
- Youth in Philanthropy: Sally Campbell

Thank You Bryn Warner

We'd like to express our deepest gratitude to Bryn Warner, CFRE, for his dedicated service on the AFP Suncoast Chapter Board of Directors. During his time on the board, Bryn chaired our National Philanthropy Day celebration and the statewide Planet Philanthropy Conference. He provided leadership on a number of initiatives and was always willing to jump in when needed. As he relocates to South Florida for his next career adventure, we'd like to say, "Thank you, Bryn!"



\$50/month. Visit the [Job Bank](#) for more details.

THANK YOU TO OUR DECEMBER SPONSOR

[H A R N E S S]
harnessapp.com

A NEW WAY OF DONATING, **TOGETHER.**

ROUND-UP TECHNOLOGY
Automatically donate spare change from everyday purchases...

REAL-TIME FEEDBACK
Engage directly with donors with genuine, real-time feedback.

The advertisement features two smartphones. The left phone displays the 'ROUND-UPS' app interface with a green progress circle and '\$5.50' donated. The right phone shows a text message conversation with 'UF Foundation' about a 'Dome renovation' and a 'name plate' reward.

Congratulations 2018 AFP Suncoast Chapter Board of Directors

President	Sara Leonard
President Elect	JL Bielon
Immediate Past President/ President's Council	Judy Anderson
Secretary	Angela Pottinger
Treasurer	Rich Strehl
Membership Chair	Debbie Sokolov
National Philanthropy Day Chair	Julie Bostick
Ethics Chair	Laura Grams
Diversity Chair	Brenda Rouse
Resource Development Chair	Tammy Leventis
Scholarship Chair	Joanne Linkner
Communications Chair	Merrill Stewart
Programming Chair	Julie Perrelli
Education Chair	Jennifer Moore
Florida Caucus Rep	Michelle Turman

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